CUSHMAN & WAKEFIELD

Christopher Thomson, SIOR Vice Chairman

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Professional Expertise

Christopher Thomson is a Vice Chair at Cushman & Wakefield and a cornerstone of the firm's South Florida Industrial Team, which he joined in 2001 alongside Chris Metzger and Rick Etner. Since starting with the company in 1999 after earning dual Bachelor of Science degrees in Real Estate and Finance from Florida State University, Christopher has built a reputation as one of the region's most accomplished land and industrial brokers.

Known for his signature license plate, **"Sell Dirt"**, Christopher is widely recognized as one of South Florida's top land experts. He has played a lead role in some of the largest land transactions across Palm Beach and the Treasure Coast over the past decade, representing both buyers and sellers with unmatched market insight and strategic precision.

In addition to his land expertise, Christopher is a leading force in the industrial sector, having represented many of the largest landlords and tenants in South Florida. His deep understanding of logistics, site selection, and development strategy has positioned him as a go-to advisor for institutional clients and developers. He is currently spearheading the marketing of the **largest industrial park in Palm Beach County**, further solidifying his impact on the region's commercial landscape.

Clients Served

Link Industrial, Cabot Properties, DRA Advisors, EastGroup, Exeter, IDI, Principal, Prologis, Woodmont, PCCP, FRP Bridge, Helms Development and TPA Group while also representing many of the most active local developers. His tenant representation clients include Niagara, Millwork Sales, National Millwork, HD Supply, Iron Mountain, Red Bull, Keystone, Trane, and UTC.

Professional Affiliations

- Society of Industrial and Office Realtors (SIOR) – Chapter Board Member, Past Chapter President 2023
- National Association of Industrial & Office Properties (NAIOP) Chapter Board Member, Past Chapter President 2022

Professional Recognition

- C&W Top Industrial Team- South Florida: 2000, 2002, 2003, 2009, 2010, 2015-2024
- C&W Top Producing Team in Broward & Palm Beach Counties: 2006, 2007, 2015-2024
- C&W MVP for South Florida: 2007, 2010, 2016, 2022
- C&W Top Producer: 2011, 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2023
- C&W Deal of the Year: 2020, 2021, 2023
- NAIOP Industrial Broker/Team of the Year: 2004, 2006,2007, 2008, 2017, 2018, 2023, 2024
- South Florida Business Journal's "40 Under 40": 2014
- South Florida Business Journal's "Up & Comer" Award: 2008

Community Leadership

- Member of the Real Estate Board for Business Development Board of Palm Beach
- FSU Real Estate Board Member
- Past President of the South Florida Chapter of NAIOP
- NAIOP Bus Tour Committee for over 14 years
- Past President State Board of SIOR.
- NAIOP member of the year 2020
- Board Member SIOR Foundation

Education

- Georgetown University – Masters Degree in Real Estate
- Florida State University – Bachelor of Science degrees in Real Estate and Finance